



FISCAL YEAR

2022

**ANNUAL
REPORT**

**PREPARED BY
HARMONY FOUNDATION INTERNATIONAL**

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🌐 harmonyfoundation.org

THE MISSION



THE MISSION of Harmony Foundation International is to connect people through charitable giving to enrich lives through singing.

THE VISION of Harmony Foundation is to be the premier international agent through which individuals and organizations invest in the life-long benefits of singing.

Harmony Foundation believes that singing improves lives, and we seek philanthropic partners who wish to share the gift of singing as a means of making lives more enjoyable, satisfying, and meaningful. We provide funding for music education programs for, as well as programs within communities to promote, develop, and advance opportunities for lifelong singing.



CONNECT

RAISING AWARENESS

As proud ambassadors for philanthropy, we link those who desire to be financial catalysts for singing directly to the impact partners providing programs that enrich lives through singing. We present facts and stories about the physical and emotional benefits singing provides to individuals and families, especially when harmonies are created within communities. Utilizing multiple communication media, including personal visits to singing communities across the country, we boast about programs that make true differences in the lives of participants and then solicit for financial support to perpetuate singing for generations to come.

HFI Connects people through:

- Outreach, promotion, and singing advocacy activities.
- Education and singing education program funding.
- Educator outreach, educator grants and/or resource provisions, such as sheet music, student engagement, and connection with other music educators.
- Connecting financial resources to programs and initiatives and providing opportunities for program partners/donors to meet with program participants.
- Encouraging participation in singing activities.
- Encouraging singing communities by promoting singing benefits for personal enjoyment and beyond, including: the physical and mental benefits to the singers and audiences, the societal benefits of healthy community activity, the altruism of giving to others to enrich their lives, the forging of intergenerational community friendships, etc.
- Encouraging perpetuation of arts and culture in communities.

68

Chapter presentations, promoting the benefits of singing and BHS outreach programs

291

Personal visits to individuals creating relationships to raise awareness for the positive impact of community singing, leading to more prominent gifts

13

BHS District convention presentations

34

BHS District Leadership Meetings

8,731

Phone calls, ensuring our donors' wishes are met

*2,030 Total Donor
Households with
103 New Donor
Households in FY22
and 50% FY21
Donor Retention
into FY22*



COMMUNITY GRANTS

HARMONY FOUNDATION PROVIDING FINANCIAL RESOURCES AT A LOCAL, REGIONAL, AND NATIONAL LEVELS

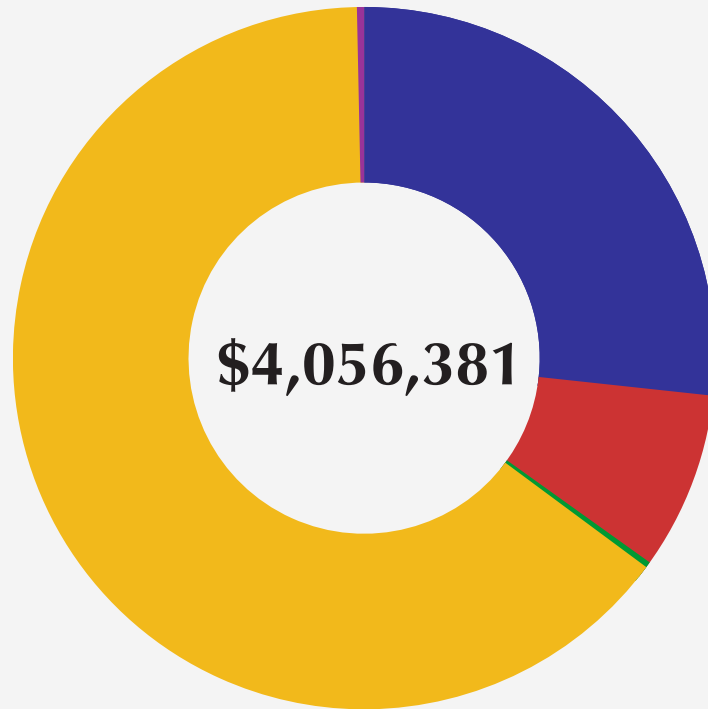


361 DONOR'S CHOICE GRANTS
\$181,511 TOTAL DONOR'S CHOICE GRANTS FUNDED

17 DISTRICT DIRECT GRANTS
\$181,142 DISTRICT DIRECT GRANTS FUNDED

35 NATIONAL GRANTS PROGRAM GRANTS
\$65,400 NATIONAL GRANTS FUNDED

FY22 CONTRIBUTIONS



421 Households contributed a total of \$1,073,325



1413 Households contributed a total of \$328,410



196 Households contributed a total of \$10,591




**Legacy, Endowment and Unrestricted
\$2,641,186**



**10 Memorial
Nameplates with
\$13,196 contributed**

AIC OUTREACH PROGRAM

THE ASSOCIATION OF INTERNATIONAL
CHAMPIONS IN PARTNERSHIP WITH
HARMONY FOUNDATION



**13 OUTREACH EVENTS SERVING 50 SCHOOLS,
6 DISTRICTS, AND 5 CHAPTERS
3,290+ YOUTH PARTICIPANTS**

**\$24,430 AIC PRODUCTIONS
\$181,482 AIC OUTREACH GRANTS FUNDED
\$205,912 TOTAL**

GRANT RECIPIENTS:

Akron Derbytown Chorus
Heart of America Chorus
Land O Lakes District
Northeastern District
Ontario District
Palmetto Statesman Chorus
Parkside Harmony Chorus

Rocky Mountain District
Sarasota Chapter Show/Chorus of the Keys
Sounds of Aloha Chapter
Southern Cal Vocal Association/Far Western District Tualatin
Valley Harmony Masters
White Rose Chorus/Harrisburg Capital Chorus



ENRICH

RAISING HOPE

Harmony Foundation supports sharing the gift of singing as an extraordinary means of self-expression and self-actualization, making lives more enjoyable, satisfying, meaningful, and purposeful. Even in the most dire circumstances, singing provides strength, hope, and inspiration to persevere. Our goal is to be the most powerful influencer of singing in the entire world, with hopes to grow stronger communities.

HFI enriches lives by:

- Providing opportunities for lives to be enriched through singing – both to singers and non-singers – through performances, community engagements, programs and events, celebrations, concerts, shows, emceeing, directing, visiting chapter meetings, and adding value to community events.
- Sharing the gift of singing in ways that make life more enjoyable, satisfying, meaningful, and purposeful.
- Providing opportunities for local communities of singers to enrich lives by providing financial resources to chapters, districts, organizations, and groups to sustain themselves financially and encourage participation to both singers and audiences within their local communities.
- Providing chapter and district show/event support and/or grants.

SING

RAISING VOICES

With the investments made by gracious donors, we are able to provide grant funding for singing participation programs to students of all ages, as well as to support outreach programs throughout the country that promote, develop, and advance opportunities for lifelong singing to people of all ages.

HFI raises voices through:

- Programs and Grant funding for singing participation and hands-on singing programs for all ages and demographics.



POWER OF HARMONY

THE HEALING AND THERAPEUTIC
POWER OF MUSIC TO YOUTH IN
CORRECTIONAL FACILITIES

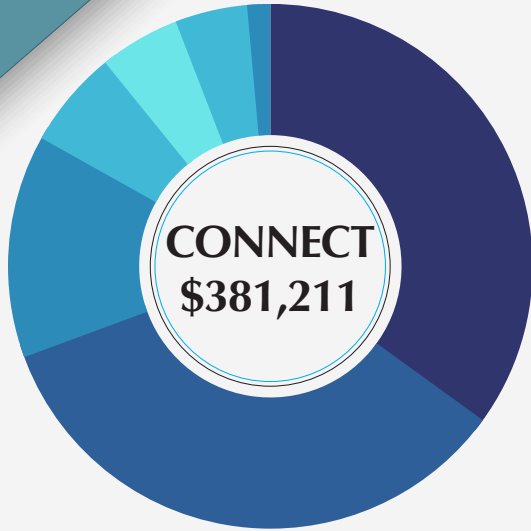
135 EDUCATIONAL EVENTS

16 PERFORMANCE EVENTS

496 INCARCERATED YOUTH SERVED

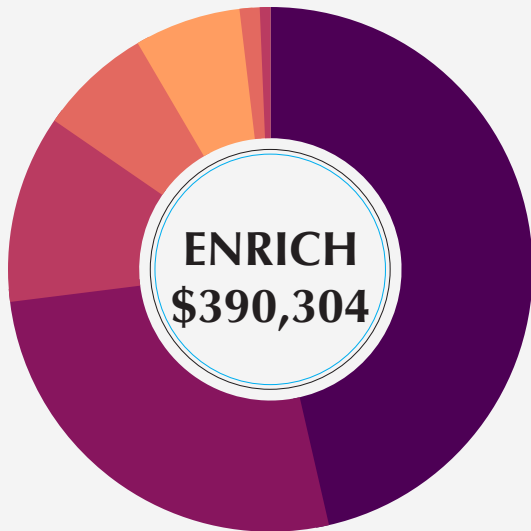
4 JUVENILE CORRECTIONAL FACILITIES SERVED

FY22 Program Expenses \$1,291,667










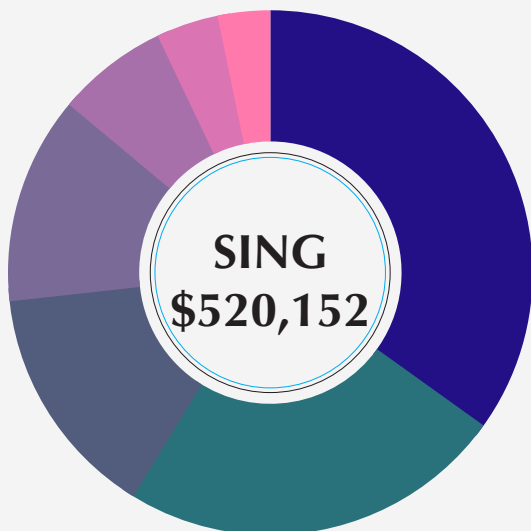
Raising Awareness

	Connect: Partnerships & Education Activities.....	\$133,326
	AIC: Outreach Program Activities & Grants.....	\$131,118
	Education & Outreach Grants (Endowment Funds).....	\$52,425
	Grants - National Grants Program	\$23,000
	Power of Harmony - Education	\$18,954
	Grants to BHS for HU Scholarships	\$16,963
	Witchita Outreach Program	\$5,424










Raising Hope

	Community Support (Donor's Choice Grants Program)	\$181,142
	Enrich: Program Related Activities	\$103,846
	Community Support (Endowments Grants & exps.)	\$45,211
	AIC: Outreach Program Activities.....	\$27,150
	Grants - National Grants Program	\$25,600
	Power of Harmony Enriching Activities.....	\$4,827
	Participant Engagement Materials	\$2,528



Raising Voices

	District Direct Program development and grants.....	\$181,529
	Grants from Endowment related to sing activities.....	\$124,034
	Power of Harmony activities	\$75,458
	Sing: Program Related Activities	\$66,663
	AIC Outreach Program	\$35,669
	AIC Annual Show Sponsor	\$20,000
	Grants - National Grants Program	\$16,800

KEEP A MELODY RINGING MEMORIAL

WHEN ONE OF OUR CHERISHED BARBERSHOP FRIENDS PASS, MEMORIAL GIFTS NOT ONLY RECOGNIZE A LIFE ENRICHED BY SINGING, BUT THEY CREATE A LASTING IMPACT BY SUPPORTING BARBERSHOP PROGRAMS.

10 MEMORIAL CAMPAIGNS COMPLETED

\$13,196 TOTAL KAMR FUNDING RAISED

We continue our initiative to increase present-day gifts as well as after-life gifts to our endowment fund. Just think - someday, with an endowment fund large enough, Harmony Foundation would be able to fully support itself, including our grants program, from the earnings and required distribution from the endowment fund alone! Yes, it is a tall order but with your help, it is feasible. If we band together now and commit to increasing annual support by 20%, dedicating that increase to endowment, as well as making commitments through estate planning, wills, and beneficiaries, we can ensure that support for singing will live on in perpetuity, meaning more of the annual fund contributions will go directly towards the programs you care about most.

Endowment Goal	\$50,000,000
Current Endowment Net Assets.....	\$5,438,518
Commitments Realized in FY22	\$2,633,757
New Commitments in FY22	\$0

Breakdown of Commitments Realized in FY22

Barbara Bermel Trust Estate	\$1,890,000
Morden, Ronald	\$694,539
Smith, Ronald.....	\$1,000
Dickson, Robert	\$5,900
Dickson, Robert	\$26,799
Groat, Freeman	\$6,519
Peters, Fred	\$4,000
Tarr, Ronald.....	\$5,000



Financial Statement of Activities

October 1, 2021 - September 30, 2022

Revenue and Support

Contributions

Annual Fund Contributions.....	\$1,463,414
Endowment Contributions	\$2,592,967
Federal Programs	\$351,709

Total Contributions..... \$4,408,090

Less allowance/discounts on pledges. (\$48,092)

Net Contributions	\$4,359,998
Investment Income	(\$1,032,068)
Other Revenue.....	\$49,175

Total Revenue and Support \$3,377,105

Expenses

Program Services.....	\$1,291,667
Fundraising	\$541,997
Management and Administration	\$440,564

Total Expenses \$2,274,228

Change in New Assets \$1,102,877

Statement of Financial Position

September 30, 2022

Assets

Cash	\$459,585
Contributions Receivable, Net	\$2,398,485
Investments	\$3,542,536
Beneficial interests in estate gifts.....	\$618,500
Prepaid expenses and other assets	\$46,732
Net Property and equipment.....	\$2,583

Total Assets\$7,068,421

Liabilities

Payables and other liabilities.....	\$279,273
District Direct & Donor Choice payable, due March 31	\$66,775
Notes Payable, COVID Govt Programs.....	\$158,363


Total Liabilities\$504,411

Net Assets

Unrestricted.....	\$417,238
Temporarily restricted	\$708,254
Permanently restricted	\$5,438,518

Total Net Assets.....\$6,564,010

Total Liabilities and Net Assets.....\$7,068,421



Harmony Foundation International

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Harmony Foundation International, Inc. is a 501(c)(3) nonprofit organization.
All contributions are tax deductible to the fullest extent allowable by law.
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